

## Zahid Siddique- CEO

*Mechanical Engineer*

Being the Entrepreneur & CEO of Fastrack group, through his negotiation skills, he has convinced a No. of American, European and Far Eastern companies to invest in Pakistan through their products and projects acquiring exclusivity for a specific business.

A No. of world class companies have taken his services in developing their business by appointing him exclusive global consultant for business development in order to get positive results through his visionary negotiating skills. Multi tasking is his life style which has motivated a no. of today's successful people to follow his non-stop ideas.

He believes in collective growth through collective wisdom therefore he has always shared his ideas with others and has a passion to distribute his practical experiences to put the people on the right path. To find the secrets of success in life, he has studied, re-searched, traveled all over the world and met thousands of people.

Making use of his 30 years worldwide Practical Experience based on versatile knowledge of Engineering and Management at equal levels, he has dedicated himself to train, influence and motivate the Professionals and Non-Professionals of Pakistan and rest of the world by conducting workshops in Corporate Sector through his 18 self-designed training courses on Basic Management, Time Management, Communication & Presentation Skills, Human Relations, Motivation, Team Development, Productivity, Marketing and most importantly Business Development.

His training and development work draws heavily on his action research and consulting experience of working with leading national and international organizations. The emphasis in all of his training and development work is on the creation of sustainable change in attitude and behaviors of participants that directly leads to sustained improvements in the workplace.

To this end, he blends behavioral and mind sciences including spiritualism to provide a unique flavor.

His tremendously organized workshops enable even a nonprofessional and common person to understand and then to implement on. This brings a change in the attitude of individuals as well as that of teams.

These programs do not only provide participants with knowledge, (what to do) and give them skills (how to do it), but also create attitude and energy (want to do) to carry it through.

### 18 RESULT-ORIENTED TRAINING PROGRAMS

- Assessment-Oriented “**Self Discovery Workshop**” for All Level Managers
- Implementation-Oriented “**Implementation Skills Workshop**” for All Level Managers
- Change-Oriented “**Productivity Integrated with Modern Techniques Workshop**” for All Level Managers

- Change-Oriented “**Productivity Integrated with Modern Techniques Workshop**” for Supervisors
- Change-Oriented “**Time Management Workshop**” for All Level Managers
- Result-Oriented “**Team Building & Motivation Workshop**” for All Level Managers
- Result-Oriented “**Effective Presentation & Communication Skills Workshop**” for Leaders
- Innovation-Oriented “**Handling Conflict in Organizations Workshop**” for up-coming Managers
- Change-Oriented “**Thinking Skills & Effective Delegating Skills Workshop**” for Think Tanks
- Profitability-Oriented “**Continuous Improvement using Japanese Terminology**” for All level Managers
- Change-Oriented “**Mind Setting through Change Management Workshop**” for Decision Makers
- Relief-Oriented “**Stress Management Workshop**” for Front Line Managers
- Innovation-Oriented “**Human Resource Management Workshop**” for Existing or Newly formed HR&A Deptt
- Growth-Oriented “**Creative Skills Workshops**” for Brilliant Minds
- Growth-Oriented “**Boss & the Subordinate Relationship Workshop**” for All Level Managers
- Profitability-Oriented “**Negotiation Skills Clinic**” for Negotiators
- Growth-Oriented “**Keys to consolidate your position in the company Workshop**” for All level Managers
- Change-Oriented “**Life Management Workshop**” for All level Employees

### Professional Experience

Since 2001-Present	Entrepreneur & CEO Fastrack Group Pakistan
Since Nov 2011 -Present	Global Consultant for Business Development Habib Rafiq ( Pvt) Ltd.Pakistan
Since Sept 2011-Present	Sales Representative for Pakistan Metglas USA
Jan 2010-Aug 2010	Executive Director Swift Logistics DWP Group Pakistan
Since 2009	Member Pakistan Institute of Engineers Pakistan
Since 2006	Franchisor Euro Pizza Den Pakistan
Since 2003	Exclusive Distributor for Pakistan & Afghanistan LuBoron Inc USA
Since 2003	Exclusive Distributor for Pakistan & Afghanistan Filter Minder USA
Since 2001	Partner & CEO Samz International - Pakistan
2001-2005	CEO Fastrack Information Technology Pakistan
Since 2001	Associate Member Lahore Chamber of Commerce and Industry Pakistan
Since 1982	Member Pakistan Engineering Council